The Hashemite University

Admission and Registratuin Unit

Page Num: 1

Date: 07-05-2024

**Courses Description** 

College: Business

**Department:** Marketing

Couse ID: 2102061202 **Description:** Introduction To Digital Marketing

Full Course Description: This course addresses the basic concepts in the science of digital marketing. It also aims to

identify the importance and factors affecting digital marketing, in addition to identifying its

elements.

Couse ID: 2102061204 **Description:** Electronic commerce law

**Full Course Description:** 

Couse ID: 2102061208 **Description:** Customer Relationship Management

**Full Course Description:** 

Couse ID: 2102061211 **Description:** Principles of Marketing

Full Course Description: This course addresses the basic concepts in the science and art of marketing and the

internal (inside the facility) and external (in the surrounding environment) factors that affect these concepts. Elements of the marketing mix (commodity, price, distribution, promotion).

Couse ID: 2102061217 **Description:** Mobile Marketing

**Full Course Description:** 

Couse ID: 2102061218 **Description:** E-Tourism Marketing

**Full Course Description:** 

**Couse ID**: 2102061233 **Description:** Graphic Design

**Full Course Description:** 

Couse ID: 2102061236 **Description:** Web Design

**Full Course Description:** 

Couse ID: 2102061238 **Description:** Social Marketing

**Full Course Description:** 

Couse ID: 2102061303 **Description:** Digital Consumer Behavior

Full Course Description: This course addresses defining the concept of consumer behavior via the Internet,

identifying the basic concepts and factors affecting the purchasing behavior of the

consumer, in addition to analyzing consumer behavior via the Internet.

Couse ID: 2102061312 **Description:** Marketing Management

Full Course Description: This course addresses the marketing problems faced by companies at the international

level and the reasons for expansion outside the borders of the mother country. In addition, this course covers the economic, cultural, social, political and legal aspects that participate

in influencing the marketing mix.

Couse ID: 2102061313 **Description:** Service Marketing

**Full Course Description:** 

Couse ID: 2102061314 **Description:** International Marketing

**Full Course Description:** 

Couse ID: 2102061316 **Description:** Social Media Marketing

**Full Course Description:** 

Couse ID: 2102061335 **Description:** Communication Skills And Technology

Full Course Description: This course addresses the definition of the uses and applications of traditional and digital

means of communication, as well as how to build a comprehensive and integrated program

for marketing communications.

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## **Courses Description**

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Date: 07-05-2024

Courses Descripti

College: Business

**Department:** Marketing

Couse ID: 2102061336 Description: Interactive Web Design and Analysis

**Full Course Description:** 

Couse ID: 2102061337 Description: Business Entrepreneurship

**Full Course Description:** 

Couse ID: 2102061339 Description: Product And Brand Management

**Full Course Description:** 

**Couse ID:** 2102061343 **Description:** Marketing Information Systems

**Full Course Description:** 

**Couse ID:** 2102061361 **Description:** Innovation and New Product Development

**Full Course Description:** 

Couse ID: 2102061419 Description: Marketing Research

Full Course Description: This course addresses the definition of the basic concepts and the importance of marketing

research. It also aims to apply marketing research procedures through the design and preparation of marketing research of its various types (descriptive, experimental, analytical, causal...), in terms of defining the problem, design, identifying the community and the sample, Determining the required data, its sources, the models and methods used to collect it, the methods of analyzing this data statistically, testing hypotheses, drawing conclusions

and writing recommendations, to help rationalize marketing decisions

Couse ID: 2102061424 Description: Digital Marketing Strategy

**Full Course Description:** 

Couse ID: 2102061425 Description: Pricing Strategies

**Full Course Description:** 

Couse ID: 2102061426 Description: Advertising Technology

**Full Course Description:** 

Couse ID: 2102061427 Description: Marketing Channel Strategy

**Full Course Description:** 

Couse ID: 2102061435 Description: Contemporary Issues in Digital Marketing

**Full Course Description:** 

Couse ID: 2102061436 Description: Supply Chain Management

**Full Course Description:** 

Couse ID: 2102061449 Description: Field Training

**Full Course Description:** 

Couse ID: 2102061497 Description: Graduation Project

Full Course Description:

Couse ID: 2402061202 Description: Introduction to Digital Marketing

**Full Course Description:** 

Couse ID: 2402061211 Description: Principles of Marketing

**Full Course Description:** 

Couse ID: 2402061316 Description: Social Media Marketing

**Full Course Description:**